

Managing Your Asset the Right Way









We are farmers - it is that simple. What is not simple is managing the life cycle of your farm or orchard. By leveraging our experience, knowledge and relationships you can depend on us to build and manage a game-plan specific to you and your needs.

www.sutterlandmanagement.com





WHAT WE DO

We are generational farmers that have over 60-years of combined experience managing many permanent plantings including walnuts, almonds, peaches, prunes, high density olives and rice.

MANAGEMENT

From planting to harvest, we can manage the entire life cycle of your asset. We also provide financial reporting and bookeeping services which include budgeting and reporting so you have all the information you need to see how your field or orchard is performing.

CONSULTING

We can provide one-off, fee based consulting to help you develop a plan for your asset. Meeting you onsite and understanding your goals and expectations will help better align your vision with your asset's potential. A game plan will be developed for you or your farm manager to follow, with monthly or quarterly reviews to ensure you are on the right track.

DEVELOPMENT

From small to large developments, we have the experience and horsepower to take on any project. We manage the entire process, working either in-house or with the many sub-contractors we have developed relationships with over the years. Some of the tasks we manage include:

- Soil & water sampling
- Irrigation design and layout, including water demand and capacity analysis
- · Ground preparation, including slope identification, leveling and ripping
- Orchard layout and preparation
- Planting
- Orchard management

CUSTOMER TESTIMONIALS

"Thank you again for looking after our farm and allowing us some very special time with our families we both appreciated it a lot and will not forget it."

— Bob Amarel, Reason Farms

"When customers ask me who I would recommend, I think of Sutter Land Management. In fact, they are the only farm managers I use on my own ranches."

- John Post, Agricultural Advisors, Inc.

FULL MANAGEMENT SERVICES:

DEVELOPMENT PROJECTS (YEAR 0-1)

- Development game-plan
- Coordinate & manage all sub-contractors
- Coordinate all aspects of land development with sub-contractors
- Ensure timing & expectations are met
- · Monthly progress report

TRANSITIONAL PROJECTS (YEAR 1-4)

- Management game-plan
- · Ensure timely services based on game-plan
- · Coordinate all cultural tasks
- · Monthly progress report

EXISTING PROJECTS (YEAR 5+)

- · Management game-plan
- · Perform services based on game-plan
- Coordinate all farming activities from bloom to harvest
- · Monthly progress report

ADD ONS:

FINANCIAL REPORTING & BOOKKEEPING

A/P & A/R (if applicable), monthly bank reconciliation, paying bills on time, quarterly or monthly financial reporting, budget forecast/actuals, and financial reporting.

REGULATORY REPORTING

Water Quality/Farm Evaluation, ILRP, NMP, SWRCB, SECP, FSMA & SGMA (when appropriate).



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